



**Axon Enterprise, Inc.**  
 17800 N 85th St.  
 Scottsdale, Arizona 85255  
 United States  
 VAT: 86-0741227  
 Domestic: (800) 978-2737  
 International: +1.800.978.2737

Q-579950-45638.687DJ

Issued: 12/12/2024

Quote Expiration: 12/23/2024

Estimated Contract Start Date: 03/15/2025

Account Number: 325902

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Sandersville Police Dept. - GA 130 Malone St Sandersville, GA 31082-1770 USA	Sandersville Police Dept. - GA PO Box 71 Sandersville GA 31082-0071 USA Email: kcollins@sandersvillega.org

SALES REPRESENTATIVE	PRIMARY CONTACT
Dan Jackson Phone: Email: djackson@axon.com Fax:	Kelly Collins Phone: 478-552-3121 Email: kcollins@sandersvillega.org Fax: (478) 552-2801

**Quote Summary**

Program Length	60 Months
<b>TOTAL COST</b>	<b>\$489,287.09</b>
<b>ESTIMATED TOTAL W/ TAX</b>	<b>\$489,287.09</b>

**Discount Summary**

Average Savings Per Year	\$18,518.74
<b>TOTAL SAVINGS</b>	<b>\$92,593.71</b>

**Payment Summary**

<b>Date</b>	<b>Subtotal</b>	<b>Tax</b>	<b>Total</b>
Feb 2025	\$97,857.41	\$0.00	\$97,857.41
Feb 2026	\$97,857.42	\$0.00	\$97,857.42
Feb 2027	\$97,857.42	\$0.00	\$97,857.42
Feb 2028	\$97,857.42	\$0.00	\$97,857.42
Feb 2029	\$97,857.42	\$0.00	\$97,857.42
<b>Total</b>	<b>\$489,287.09</b>	<b>\$0.00</b>	<b>\$489,287.09</b>

Quote Unbundled Price: \$581,880.80  
 Quote List Price: \$500,376.80  
 Quote Subtotal: \$489,287.09

**Pricing**

*All deliverables are detailed in Delivery Schedules section lower in proposal*

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
<b>Program</b>									
100553	TRANSFER CREDIT - SOFTWARE AND SERVICES	1			\$1.00	\$231.41	\$231.41	\$0.00	\$231.41
100552	TRANSFER CREDIT - GOODS	1			\$1.00	\$7,027.68	\$7,027.68	\$0.00	\$7,027.68
M00021	BUNDLE - CORE TASER 10	20	60	\$225.32	\$194.99	\$194.16	\$232,992.00	\$0.00	\$232,992.00
Fleet3A	Fleet 3 Advanced	14	60	\$308.27	\$254.57	\$238.20	\$200,088.00	\$0.00	\$200,088.00
<b>A la Carte Software</b>									
73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	20	60		\$10.85	\$10.85	\$13,020.00	\$0.00	\$13,020.00
73618	AXON COMMUNITY REQUEST	20	60		\$10.85	\$10.85	\$13,020.00	\$0.00	\$13,020.00
73447	AXON RESPOND - UPGRADE FROM RESPOND TO RESPOND PLUS	20	60		\$15.84	\$15.84	\$19,008.00	\$0.00	\$19,008.00
<b>A la Carte Services</b>									
80146	AXON BODY - PSO - VIRTUAL STARTER	1			\$2,000.00	\$400.00	\$400.00	\$0.00	\$400.00
101208	AXON TASER 10 - 2 DAY INSTRUCTOR COURSE - INSIDE SALES	1			\$2,500.00	\$500.00	\$500.00	\$0.00	\$500.00
100159	AXON FLEET 3 - SERVICES - ALPR API INTEGRATION	1			\$3,000.00	\$3,000.00	\$3,000.00	\$0.00	\$3,000.00
<b>Total</b>							<b>\$489,287.09</b>	<b>\$0.00</b>	<b>\$489,287.09</b>

**Delivery Schedule**

**Hardware**

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
BUNDLE - CORE TASER 10	100147	AXON BODY 4 - CAMERA - NA US FIRST RESPONDER BLK RAPIDLOCK	20	1	02/15/2025
BUNDLE - CORE TASER 10	100206	AXON BODY 4 - 8 BAY DOCK	3	1	02/15/2025
BUNDLE - CORE TASER 10	100390	AXON TASER 10 - HANDLE - YELLOW CLASS 3R	20	2	02/15/2025
BUNDLE - CORE TASER 10	100393	AXON TASER 10 - MAGAZINE - LIVE DUTY BLACK	20	1	02/15/2025
BUNDLE - CORE TASER 10	100394	AXON TASER 10 - MAGAZINE - HALT TRAINING BLUE	4	1	02/15/2025
BUNDLE - CORE TASER 10	100395	AXON TASER 10 - MAGAZINE - LIVE TRAINING PURPLE	3	1	02/15/2025
BUNDLE - CORE TASER 10	100396	AXON TASER 10 - MAGAZINE - INERT RED	20	1	02/15/2025
BUNDLE - CORE TASER 10	100399	AXON TASER 10 - CARTRIDGE - LIVE	400	1	02/15/2025
BUNDLE - CORE TASER 10	100400	AXON TASER 10 - CARTRIDGE - HALT	120	1	02/15/2025
BUNDLE - CORE TASER 10	100401	AXON TASER 10 - CARTRIDGE - INERT	200	1	02/15/2025
BUNDLE - CORE TASER 10	100466	AXON BODY 4 - CABLE - USB-C TO USB-C	22	1	02/15/2025
BUNDLE - CORE TASER 10	100611	AXON TASER 10 - SAFARILAND HOLSTER - RH	20	1	02/15/2025
BUNDLE - CORE TASER 10	100623	AXON TASER - TRAINING - ENHANCED HALT SUIT V2	1	1	02/15/2025
BUNDLE - CORE TASER 10	11507	AXON BODY - MOUNT - RAPIDLOCK SINGLE MOLLE	22	1	02/15/2025
BUNDLE - CORE TASER 10	20018	AXON TASER - BATTERY PACK - TACTICAL	20	1	02/15/2025

## Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
BUNDLE - CORE TASER 10	20018	AXON TASER - BATTERY PACK - TACTICAL	4	1	02/15/2025
BUNDLE - CORE TASER 10	70033	AXON - DOCK WALL MOUNT - BRACKET ASSY	1	1	02/15/2025
BUNDLE - CORE TASER 10	70033	AXON - DOCK WALL MOUNT - BRACKET ASSY	3	1	02/15/2025
BUNDLE - CORE TASER 10	71019	AXON BODY - DOCK POWERCORD - NORTH AMERICA	3	1	02/15/2025
BUNDLE - CORE TASER 10	71019	AXON BODY - DOCK POWERCORD - NORTH AMERICA	1	1	02/15/2025
BUNDLE - CORE TASER 10	74200	AXON TASER - DOCK - SIX BAY PLUS CORE	1	1	02/15/2025
BUNDLE - CORE TASER 10	80087	AXON TASER - TARGET - CONDUCTIVE PROFESSIONAL RUGGEDIZED	1	1	02/15/2025
BUNDLE - CORE TASER 10	80090	AXON TASER - TARGET FRAME - PROFESSIONAL 27.5 IN X 75 IN	1	1	02/15/2025
Fleet 3 Advanced	100989	AXON FLEET - CRADLEPOINT R920-C7A+5YR NETCLOUD	14	1	02/15/2025
Fleet 3 Advanced	70112	AXON SIGNAL - SIGNAL UNIT	14	1	02/15/2025
Fleet 3 Advanced	71200	AXON FLEET - AIRGAIN ANT - 5-IN-1 2LTE 2WIFI 1GNSS BL	14	1	02/15/2025
Fleet 3 Advanced	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	14	1	02/15/2025
BUNDLE - CORE TASER 10	100399	AXON TASER 10 - CARTRIDGE - LIVE	60	1	02/15/2026
BUNDLE - CORE TASER 10	100400	AXON TASER 10 - CARTRIDGE - HALT	160	1	02/15/2026
BUNDLE - CORE TASER 10	100399	AXON TASER 10 - CARTRIDGE - LIVE	60	1	02/15/2027
BUNDLE - CORE TASER 10	100400	AXON TASER 10 - CARTRIDGE - HALT	160	1	02/15/2027
BUNDLE - CORE TASER 10	73309	AXON BODY - TAP REFRESH 1 - CAMERA	20	1	08/15/2027
BUNDLE - CORE TASER 10	73689	AXON BODY - TAP REFRESH 1 - DOCK MULTI BAY	3	1	08/15/2027
BUNDLE - CORE TASER 10	100399	AXON TASER 10 - CARTRIDGE - LIVE	60	1	02/15/2028
BUNDLE - CORE TASER 10	100400	AXON TASER 10 - CARTRIDGE - HALT	160	1	02/15/2028
BUNDLE - CORE TASER 10	100399	AXON TASER 10 - CARTRIDGE - LIVE	60	1	02/15/2029
BUNDLE - CORE TASER 10	100400	AXON TASER 10 - CARTRIDGE - HALT	160	1	02/15/2029
Fleet 3 Advanced	72040	AXON FLEET - TAP REFRESH 1 - 2 CAMERA KIT	14	1	02/15/2030

## Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BUNDLE - CORE TASER 10	101180	AXON TASER - DATA SCIENCE PROGRAM	20	03/15/2025	03/14/2030
BUNDLE - CORE TASER 10	20248	AXON TASER - EVIDENCE.COM LICENSE	1	03/15/2025	03/14/2030
BUNDLE - CORE TASER 10	20248	AXON TASER - EVIDENCE.COM LICENSE	20	03/15/2025	03/14/2030
BUNDLE - CORE TASER 10	73449	AXON RESPOND - LICENSE	20	03/15/2025	03/14/2030
BUNDLE - CORE TASER 10	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	60	03/15/2025	03/14/2030
BUNDLE - CORE TASER 10	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	20	03/15/2025	03/14/2030
BUNDLE - CORE TASER 10	73746	AXON EVIDENCE - ECOM LICENSE - PRO	20	03/15/2025	03/14/2030
Fleet 3 Advanced	80400	AXON EVIDENCE - FLEET VEHICLE LICENSE	14	03/15/2025	03/14/2030
Fleet 3 Advanced	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	14	03/15/2025	03/14/2030
Fleet 3 Advanced	80402	AXON RESPOND - LICENSE - FLEET 3	14	03/15/2025	03/14/2030
Fleet 3 Advanced	80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	28	03/15/2025	03/14/2030
A la Carte	73447	AXON RESPOND - UPGRADE FROM RESPOND TO RESPOND PLUS	20	03/15/2025	03/14/2030
A la Carte	73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	20	03/15/2025	03/14/2030
A la Carte	73618	AXON COMMUNITY REQUEST	20	03/15/2025	03/14/2030

## Services

Bundle	Item	Description	QTY
BUNDLE - CORE TASER 10	100751	AXON TASER 10 - REPLACEMENT ACCESS PROGRAM - DUTY CARTRIDGE	20
BUNDLE - CORE TASER 10	101193	AXON TASER - ON DEMAND CERTIFICATION	1
Fleet 3 Advanced	73391	AXON FLEET 3 - DEPLOYMENT PER VEHICLE - NOT OVERSIZED	14
A la Carte	100159	AXON FLEET 3 - SERVICES - ALPR API INTEGRATION	1

## Services

Bundle	Item	Description	QTY
A la Carte	101208	AXON TASER 10 - 2 DAY INSTRUCTOR COURSE - INSIDE SALES	1
A la Carte	80146	AXON BODY - PSO - VIRTUAL STARTER	1

## Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BUNDLE - CORE TASER 10	100704	AXON TASER 10 - EXT WARRANTY - HANDLE	20	02/15/2026	03/14/2030
BUNDLE - CORE TASER 10	80374	AXON TASER - EXT WARRANTY - BATTERY PACK T7/T10	4	02/15/2026	03/14/2030
BUNDLE - CORE TASER 10	80374	AXON TASER - EXT WARRANTY - BATTERY PACK T7/T10	20	02/15/2026	03/14/2030
BUNDLE - CORE TASER 10	80396	AXON TASER - EXT WARRANTY - DOCK SIX BAY T7/T10	1	02/15/2026	03/14/2030
BUNDLE - CORE TASER 10	80464	AXON BODY - TAP WARRANTY - CAMERA	20	02/15/2026	03/14/2030
BUNDLE - CORE TASER 10	80465	AXON BODY - TAP WARRANTY - MULTI BAY DOCK	3	02/15/2026	03/14/2030
Fleet 3 Advanced	80379	AXON SIGNAL - EXT WARRANTY - SIGNAL UNIT	14	02/15/2026	03/14/2030
Fleet 3 Advanced	80495	AXON FLEET 3 - EXT WARRANTY - 2 CAMERA KIT	14	02/15/2026	03/14/2030

## Shipping Locations

Location Number	Street	City	State	Zip	Country
1	130 Malone St	Sandersville	GA	31082-1770	USA
2	130 Malone St	Sandersville	GA	31082-1770	USA

## Payment Details

Feb 2025						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	100159	AXON FLEET 3 - SERVICES - ALPR API INTEGRATION	1	\$600.00	\$0.00	\$600.00
Year 1	100552	TRANSFER CREDIT - GOODS	1	\$1,405.54	\$0.00	\$1,405.54
Year 1	100553	TRANSFER CREDIT - SOFTWARE AND SERVICES	1	\$46.28	\$0.00	\$46.28
Year 1	101208	AXON TASER 10 - 2 DAY INSTRUCTOR COURSE - INSIDE SALES	1	\$100.00	\$0.00	\$100.00
Year 1	73447	AXON RESPOND - UPGRADE FROM RESPOND TO RESPOND PLUS	20	\$3,801.60	\$0.00	\$3,801.60
Year 1	73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	20	\$2,604.00	\$0.00	\$2,604.00
Year 1	73618	AXON COMMUNITY REQUEST	20	\$2,604.00	\$0.00	\$2,604.00
Year 1	80146	AXON BODY - PSO - VIRTUAL STARTER	1	\$80.00	\$0.00	\$80.00
Year 1	Fleet3A	Fleet 3 Advanced	14	\$40,017.61	\$0.00	\$40,017.61
Year 1	M00021	BUNDLE - CORE TASER 10	20	\$46,598.38	\$0.00	\$46,598.38
<b>Total</b>				<b>\$97,857.41</b>	<b>\$0.00</b>	<b>\$97,857.41</b>

Mar 2025						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Invoice Upon Fulfillment	M00021	BUNDLE - CORE TASER 10	20	\$0.00	\$0.00	\$0.00
<b>Total</b>				<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>

Feb 2026						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	100159	AXON FLEET 3 - SERVICES - ALPR API INTEGRATION	1	\$600.00	\$0.00	\$600.00
Year 2	100552	TRANSFER CREDIT - GOODS	1	\$1,405.54	\$0.00	\$1,405.54
Year 2	100553	TRANSFER CREDIT - SOFTWARE AND SERVICES	1	\$46.28	\$0.00	\$46.28
Year 2	101208	AXON TASER 10 - 2 DAY INSTRUCTOR COURSE - INSIDE SALES	1	\$100.00	\$0.00	\$100.00
Year 2	73447	AXON RESPOND - UPGRADE FROM RESPOND TO RESPOND PLUS	20	\$3,801.60	\$0.00	\$3,801.60
Year 2	73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	20	\$2,604.00	\$0.00	\$2,604.00
Year 2	73618	AXON COMMUNITY REQUEST	20	\$2,604.00	\$0.00	\$2,604.00
Year 2	80146	AXON BODY - PSO - VIRTUAL STARTER	1	\$80.00	\$0.00	\$80.00
Year 2	Fleet3A	Fleet 3 Advanced	14	\$40,017.61	\$0.00	\$40,017.61
Year 2	M00021	BUNDLE - CORE TASER 10	20	\$46,598.39	\$0.00	\$46,598.39
<b>Total</b>				<b>\$97,857.42</b>	<b>\$0.00</b>	<b>\$97,857.42</b>

Feb 2027						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	100159	AXON FLEET 3 - SERVICES - ALPR API INTEGRATION	1	\$600.00	\$0.00	\$600.00
Year 3	100552	TRANSFER CREDIT - GOODS	1	\$1,405.54	\$0.00	\$1,405.54
Year 3	100553	TRANSFER CREDIT - SOFTWARE AND SERVICES	1	\$46.28	\$0.00	\$46.28

**Feb 2027**

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	101208	AXON TASER 10 - 2 DAY INSTRUCTOR COURSE - INSIDE SALES	1	\$100.00	\$0.00	\$100.00
Year 3	73447	AXON RESPOND - UPGRADE FROM RESPOND TO RESPOND PLUS	20	\$3,801.60	\$0.00	\$3,801.60
Year 3	73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	20	\$2,604.00	\$0.00	\$2,604.00
Year 3	73618	AXON COMMUNITY REQUEST	20	\$2,604.00	\$0.00	\$2,604.00
Year 3	80146	AXON BODY - PSO - VIRTUAL STARTER	1	\$80.00	\$0.00	\$80.00
Year 3	Fleet3A	Fleet 3 Advanced	14	\$40,017.61	\$0.00	\$40,017.61
Year 3	M00021	BUNDLE - CORE TASER 10	20	\$46,598.39	\$0.00	\$46,598.39
<b>Total</b>				<b>\$97,857.42</b>	<b>\$0.00</b>	<b>\$97,857.42</b>

**Feb 2028**

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	100159	AXON FLEET 3 - SERVICES - ALPR API INTEGRATION	1	\$600.00	\$0.00	\$600.00
Year 4	100552	TRANSFER CREDIT - GOODS	1	\$1,405.54	\$0.00	\$1,405.54
Year 4	100553	TRANSFER CREDIT - SOFTWARE AND SERVICES	1	\$46.28	\$0.00	\$46.28
Year 4	101208	AXON TASER 10 - 2 DAY INSTRUCTOR COURSE - INSIDE SALES	1	\$100.00	\$0.00	\$100.00
Year 4	73447	AXON RESPOND - UPGRADE FROM RESPOND TO RESPOND PLUS	20	\$3,801.60	\$0.00	\$3,801.60
Year 4	73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	20	\$2,604.00	\$0.00	\$2,604.00
Year 4	73618	AXON COMMUNITY REQUEST	20	\$2,604.00	\$0.00	\$2,604.00
Year 4	80146	AXON BODY - PSO - VIRTUAL STARTER	1	\$80.00	\$0.00	\$80.00
Year 4	Fleet3A	Fleet 3 Advanced	14	\$40,017.61	\$0.00	\$40,017.61
Year 4	M00021	BUNDLE - CORE TASER 10	20	\$46,598.39	\$0.00	\$46,598.39
<b>Total</b>				<b>\$97,857.42</b>	<b>\$0.00</b>	<b>\$97,857.42</b>

**Feb 2029**

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	100159	AXON FLEET 3 - SERVICES - ALPR API INTEGRATION	1	\$600.00	\$0.00	\$600.00
Year 5	100552	TRANSFER CREDIT - GOODS	1	\$1,405.54	\$0.00	\$1,405.54
Year 5	100553	TRANSFER CREDIT - SOFTWARE AND SERVICES	1	\$46.28	\$0.00	\$46.28
Year 5	101208	AXON TASER 10 - 2 DAY INSTRUCTOR COURSE - INSIDE SALES	1	\$100.00	\$0.00	\$100.00
Year 5	73447	AXON RESPOND - UPGRADE FROM RESPOND TO RESPOND PLUS	20	\$3,801.60	\$0.00	\$3,801.60
Year 5	73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	20	\$2,604.00	\$0.00	\$2,604.00
Year 5	73618	AXON COMMUNITY REQUEST	20	\$2,604.00	\$0.00	\$2,604.00
Year 5	80146	AXON BODY - PSO - VIRTUAL STARTER	1	\$80.00	\$0.00	\$80.00
Year 5	Fleet3A	Fleet 3 Advanced	14	\$40,017.61	\$0.00	\$40,017.61
Year 5	M00021	BUNDLE - CORE TASER 10	20	\$46,598.39	\$0.00	\$46,598.39
<b>Total</b>				<b>\$97,857.42</b>	<b>\$0.00</b>	<b>\$97,857.42</b>

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

## Standard Terms and Conditions

### Axon Enterprise Inc. Sales Terms and Conditions

#### Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at <https://www.axon.com/sales-terms-and-conditions>), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

#### ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at [www.axon.com/legal/sales-terms-and-conditions](http://www.axon.com/legal/sales-terms-and-conditions)), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

#### Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.



## Exceptions to Standard Terms and Conditions

Agency has existing contract(s) originated via Quote(s): Q-309852

Agency is terminating those contracts effective 4/15/2025 Any changes in this date will result in modification of the program value which may result in additional fees or credits due to or from Axon.

The parties agree that Axon is applying a Net Transfer Debit of \$7,259.09

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Signature

12/12/2024

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Date Signed

